

International Sales Executive

Job Description

Qualification:

Minimum BE in Mechanical Engineering with 5 years of relevant experience.

Age: Below 40 years

Essential Requirements:

- Experience of marketing industrial products like **Roots Blowers**/compressors, vacuum pumps, etc, out of which at least 5 years should be in handling International clients.
- Well-honed communication (oratory and written), presentation, and negotiation skills.
- Experience of overseas business.
- Excellent technical etiquette and managerial skills.
- Experience of Liaising with overseas MEP / EPC consultants and Contractors for business development **based in India and overseas**.
- In-depth Knowledge of LC procedures **and clear concept of Inco-terms**.
- Knowledge of ERP / SAP /MS Office/MS Project.

Desirable:

- MBA in International Business/**Marketing Management/Master in International Entrepreneurship Management**
- Knowledge of foreign policies/language related to particular business domain of countries.
 - International Networking for direct trading of products.